

BFSI Job Skills Training Program

After-Placement Survey

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Introduction

The SAGE Foundation had trained & placed **2317** underprivileged students in BFSI (Banking, Financial Services & Insurance) sector jobs between April 2020 to Dec 2020 via our bootcamp model. This data driven EdTech model uses a combination of data analytics & behavioral science to teach students English, train them in job skills & place them in white collar roles in the BFSI sector within 30-45 days. This has been primarily conducted online via our network of smartphone apps.



Method

We wanted to determine if our students were still employed in-spite of the COVID pandemic, as it would help us analyze the efficacy of our employability model. We sent a survey out to our graduates and received 315 responses. Here are the results.

Result



100% of respondents reported that they still had jobs

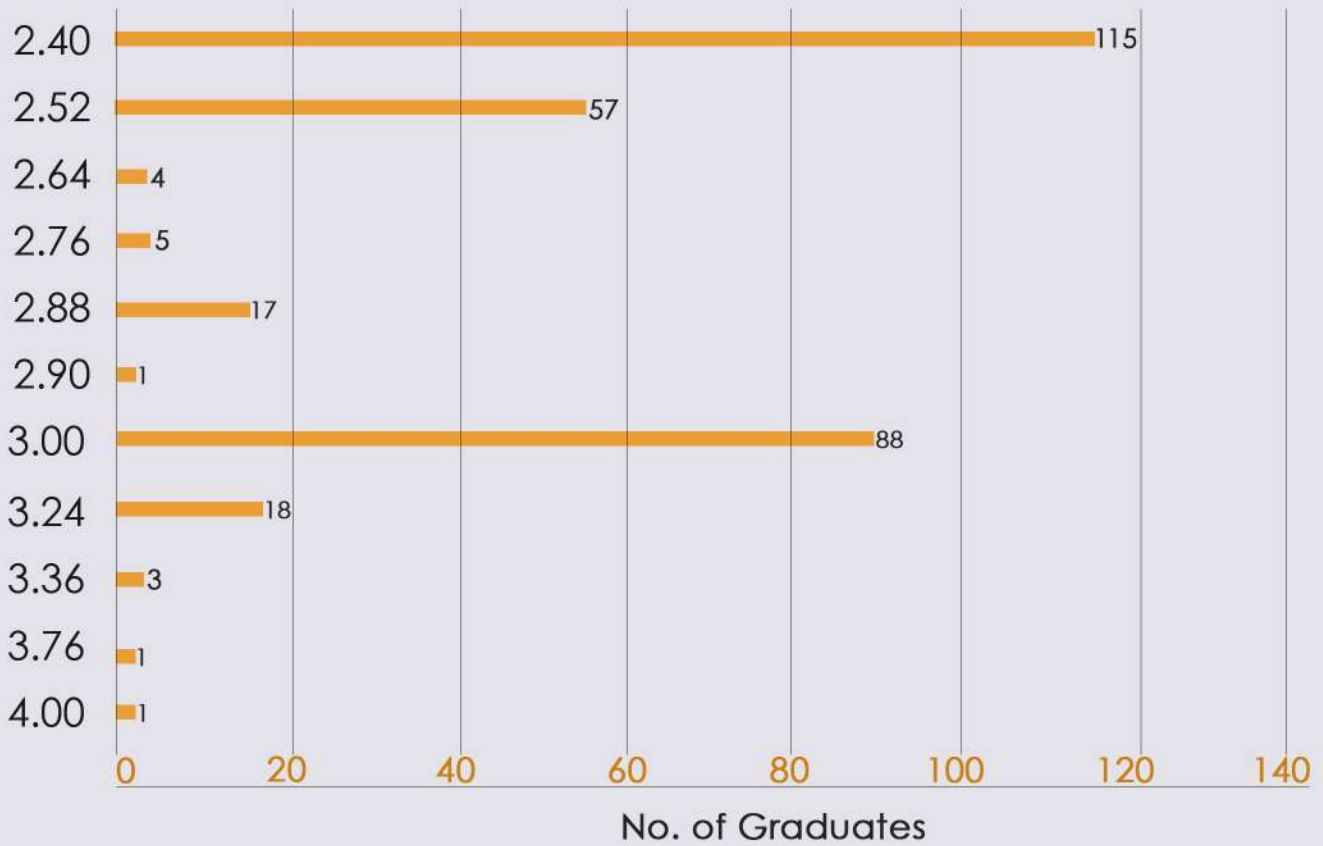
A majority were in the original company & role they were placed in. A small percentage got promotions or joined other companies. This was heartening for us to know considering the huge number of job losses in the current environment.



Graduates responded to our question on their salaries. All of them are earning salaries of at least **Rs. 20,000/- or above per month.**

The breakup of salaries is given below :

Annual Salary (Rs. Lakhs)



The majority of students were hired by the companies listed below:

Top Hiring Companies



Student Stories

Some students were willing to share their stories on how our course has helped their families during this tough period.



Neha Raghani

Neha's father passed away last year, and his plumbing supplies shop had closed. After taking our program, Neha is working in IIFL Securities as an Equity Dealer. Her monthly **Rs. 28,000/- salary** is of great support for her family.

Both Tapasya's mother and father were hospitalized due to COVID. Her family had no income for more than 6 months before she joined our program. She is now working in HDFC Securities as a Relationship Manager at a salary of **Rs. 24,000/- per month**. She is currently the only earning member of her family.



Tapasya Naicker



Komal Rajaram Jadhav

Komal's father lost his job in a restaurant which closed due to COVID. Her mother works as a domestic help, but her salary is not enough to support the family. Komal's monthly salary of **Rs. 24,000/-** working as a Relationship Manager in HDFC Securities augments this meagre income.

Sarthaki's father works from home as a third-party collection agent for banks. He has a family of 5 to support with an aged mother and two children. Sarthaki works in Kotak Mahindra Bank in the Outbound Process department at a salary of **Rs. 20,000/- per month**.



Sarthaki Amrut Acharekar



Rahul Ravindra Jadhav

Rahul's widowed mother works in a grocery store and Rahul is her only child. He currently works as a Customer Care Executive in Axis Securities at a salary of **Rs. 20,000/- per month**. Rahul dreams of opening his own business one day.

Tanvi's father is physically handicapped but ran a small business until COVID bankrupted him. Tanvi works as a Customer Care Executive in Axis Securities for a monthly salary of **Rs. 22,000/-**. She is the only earning member of her family.



Tanvi Suhas Kulkarni



Chinky Prakash Rawlo

Chinky's father retired from his job as a Class IV employee in the public sector, and the family survives on his pension. Chinky managed to snag a good role as an Assistant Manager in Kotak Mahindra Bank with a salary of **Rs. 25,000/- per month**. She is hoping to save some of this amount to help pay for her marriage.